1. Purpose – The Cross Enrollment dashboard displays unit-based Balance of Trade (BoT) data. Headcount-based global programs data is excluded. Additionally, this dashboard displays data at the academic group code level, showing offset in- and outflows in schools that distinguish undergraduate and graduate students as well as courses by academic group code. For example, the Silver School of Social Work categorizes students and courses with the codes GS (for graduates) and US (for undergraduates). In the Cross Enrollment dashboard, the units and dollars associated with undergraduate students taking graduate courses or graduate students taking undergraduate courses are shown as offsetting BoT In and BoT Out. That activity is excluded from the Balance of Trade dashboard because no funding is associated with it.

2. Fact Amounts –

- **Cross Enrollment Summary**: This page displays university-wide, interscholastic enrollments divided into two columns. The left side summarizes BoT inflow, displaying the extent to which a school's course enrollment is generated by students from outside the school. The inflow by Teaching School: the dollars and units received by each school displayed graphically. The units taught by student source: the percent of each school's total course units that is generated by BoT inflow to the school. The detail: the dollars and units that were displayed graphically documented in a table.

The right side of this page provides comparable data summarizing outflow, which is the extent to which each school's students take courses outside the school. Outflow by Student School, Units Taken by Course School, and Detail.

Please note that the total BoT Out shown at the bottom of the page may exceed total BoT In even though the in- and outflow units are the same. The difference is BoT funding allocated to the provost. Those dollars are included in the funds flowing out of a school but not included in inflow to a school.

- **Net Flow Analysis**: This page provides an integrated summary of a chosen school's inter-school activity while showing inflow, outflow, and the net between the two. The left side summarizes units (points) and the right side summarizes dollars. The detail tables show the chosen school's interaction with all others. Intra-school flows are identified in the table that displays in- and outflow by final course academic group and final student academic group.

3. Examples –

4. User Notes – Please note that in- and outflow units and dollars in this dashboard exceed those shown on the Balance of Trade dashboard and they are categorized differently. The Cross Enrollment dashboard aggregates student activity at the organizational levels recorded in Campus Solutions, segregating undergraduate and graduate activity in schools that code them differently. The Balance of Trade dashboard regroups the data in order to calculate BoT funding flows, specifically because the flows between them do not generate BoT dollars:

- The Balance of Trade dashboard combines the College of Arts and Science and Graduate School of Arts and Science; Stern School of Business-Graduate Division and Stern School of Business Undergraduate; and Wagner Graduate School or Public Service and Wagner School of Public Service-Undergraduate.

The Balance of Trade dashboard identifies all other schools by the adjusted Academic Group.

In addition, a slight difference in the totals shown is caused by the inclusion of the School of Professional Studies course enrollments (final course academic group = CE) in the Cross Enrollment dashboard that are excluded from the Balance of Trade dashboard per the budget office.

5. Additional Reports –